

PRESIDENTS MESSAGE



Jerry Maxcy has been a part of JESCO for the past 45 years. At the end of May, Maxcy retired as President and CEO.

Below is an excerpt from the Tupelo Daily Journal by Dennis Seid.

He's done nearly every job at the company, starting from the bottom and working all the way to the top. He has rightfully earned the respect and admiration of colleagues and workers not only at JESCO, but across the industry. Heading a \$200 million company, Maxcy worked — and earned — his way to the pinnacle of success.

Yet, he takes no credit for his success. Instead, he shares the spotlight. "It's all the people that stepped up to teach a young guy, the son of an auto mechanic, the ins and outs of this crazy business," he said. "I look back at the people who mentored me. I was fortunate to be with a good company, a successful company, a family company, and that's the way it's always been."

Among his mentors was Travis Staub, the son of company founder Joseph E. Staub. Travis Staub was president of the company for 25 years. "He taught me everything, and he taught me to do it the right way," Maxcy said. "He also taught me a lot about life along the way, too." Maxcy

also pays homage to the many superintendents out in the field who took their time to teach him how to form a wall, erect steel and other ins and outs of the business. "They embraced me," he said. "They taught me so much over the years. Another person who comes to mind is Jerry Stubblefield." Stubblefield was Maxcy's predecessor as president at JESCO. "I think of all the people who helped me get here and all the people I've worked with to make this company successful for so many years," Maxcy said, "Am I going to miss it? Yes, terribly. It's been a great ride. It's something different every day. It's not mundane. It's not always fun. but you can always look back and say, 'Hey, we built that,' and there's so many monuments to what we've done over the years that all our people take pride in."

Working 45 years for one company is a testament not only to the worker, but also the business. Maxcy said it's a point of pride and a hallmark for JESCO that employee retention is high and the track record for long-time employees is lengthy. "That's been the key to our success; people are committed to us, and we've been committed to them," Maxcy said.

But soon, the day-to-day inner workings of JESCO can be left behind as he retires as the chief executive. He will remain as vice chairman of the company, but he'll be able to spend more time with his beloved wife, Carolyn, their children and their grandchildren. He'd like to be remembered as a hard worker and someone who never asked anyone to do something he wasn't willing to do himself.



"Congratulations to our Roll Form Group, Division Of Samuel, Son & Co. Limited team," said Ronald Bedard Executive Vice President at Samuel, Sons & Co.

"Working closely with JESCO, Inc, they have successfully completed their project and have started production. Our luka, MS team is now producing top quality parts in the new expansion. Excellent teamwork. Great career opportunities available for exceptional teammates in the metal forming industry."

74% of JESCO's work is from repeat customers like Roll Form Group Div. of Samuel, Son & Co. Limited. We appreciated another opportunity to earn their next job and look forward to their future success.

PROJECT SPOTLIGHT



In concert with the companies 80th Anniversary celebrations, JESCO, Inc. is pleased to announce the promotion of Steven E. Staub to Corporate President and CEO and Kelly Martin to Vice President and Division Manager for JESCO's Mississippi Construction-Engineering Division effective May 31, 2021. Mr Staub will be the successor of Jerry Maxcy, who recently announced plans to retire at the end of May, after 45 years with the company. JESCO, Inc. is a full-service construction company headquartered in Tupelo, Mississippi with construction operations throughout the Southeastern United States. JESCO is a wholly owned subsidiary of the Yates Companies, a perennial ENR "Top 25" contractor, with over \$2 billion in annual revenues.



Steven Staub has successfully served as Vice President & Division Manager of JESCO's Mississippi Construction-Engineering Division for the past six years. He is a graduate of Mississippi State University with a degree in Construction-Engineering. Steven originally joined the company in 1986 as an estimator. He progressed to the role of Estimating Manager in 1992 and has successfully captured multiple large projects. In his new role Staub follows in the legacy of his grandfather Joseph E. Staub who founded the company in 1941, and his father Travis Staub who served as President and CEO from 1970-1995. Steven is an active member of Mississippi Associated Builders and Contractors,



Kelly Martin began his construction career in his teens by assisting with civil layout, placing concrete, erecting steel and installing metal roof systems. After receiving his bachelor's degree from the University of Mississippi in 1990, Kelly accepted a full-time position with JESCO and has advanced through the ranks by serving in a variety of roles including estimator, project manager, procurement, sales, senior project manager, operations manager and Vice President of Operations. Kelly has been instrumental in sustaining JESCO's emphasis on safety, quality, customer satisfaction and maintaining repeat business opportunities. Some of his post graduate certifications include; LEED AP, International Building Code Council, OSHA 30, NCCER Crew Leadership and Risk Management. Kelly is also a member of the Mississippi Associated Builders and Contractors,

serving as the 2019 Chairman. He is currently a member and past Chairman of the Itawamba County Development Council and sits on the community board of BancorpSouth. Steven and his wife Maria reside in Tupelo and attend Harrisburg Baptist Church. They have four grown children and six grandchildren. For leisure, Steven enjoys traveling, golfing and time on the waterway with family and friends

and President's Advisory Council for Varco Pruden Buildings. Kelly credits his success to his spiritual faith, his parents, Dale and Nan Martin who instilled in him a very strong work ethic, his wife Beth for her support, his co-workers, clients and Jerry Maxcy who served as his long time mentor. Kelly and his wife Beth reside in Fulton, MS where they are actively involved in their church, community development, charities and the local school system. They have one child, Anderson, who is currently a sophomore in the Sally Barksdale Honors College at the University of Mississippi. Kelly's hobbies include: Elk and Upland Bird Hunting,

CURRENT CLIENT SPOTLIGHT



ANNIVERSARIES

5 YEARS

Joey Smith
John Street
Ernest Ivy
Patrick DePeal
Philip Hutson
Marcus Watt
Krystal Godwin

10 YEARS

Jeff Healan
Varnor Moses
John Young
Eugene Allen
Buddy Stewart
Henry Motichek

15 YEARS

Kim Dennison
Chris Cayson
Bob Tackett
Derin Mitchell
Charles Garner

20 YEARS

Mark Moore

25 YEARS

Joel Cruthirds
Dan Rogers
Donald Conn

30 YEARS

Greg Sheffield